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# K2 AUDIOVISUAL

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# WHAT DOES K2AV DO?

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*a little bit about us*

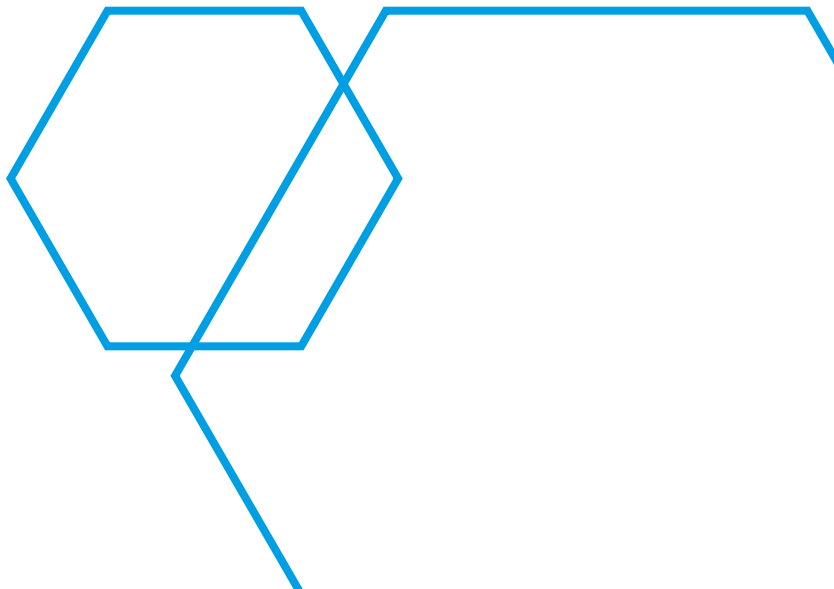
## CUA, WALGA & 70 YEARS IN AV

Founded in 2011, K2AV has since grown to rapidly becoming the largest AV provider (in terms of clients) in Western Australia. We have a dynamic team that specializes in custom commercial audiovisual design and installations.

All of our technicians are trained to be the best at what they do. With combined 70 years of audio visual experience, nationally and internationally, there isn't a job that we can't do.

K2AV has extensive experience working in the largest government and private venues and facilities across WA.

Backed by a team of 20 expert staff, you can be assured your job will be carried out on time and on budget with expert customer service and the highest rated support team in the state.



# WHY WORK WITH US?

*we understand you better*

## EVERYONE CAN TALK ABOUT SKILLS & EXPERIENCE

From 3 guys and \$500 each, to designing Singapore General Hospital and being in-charge of the AV for multi-story \$M dollar corporate constructions.

Being an owner-operated business, we simply go the extra mile because we care.

So when you need help, you aren't hit with a call-out charge. When you need a response, you aren't waiting for weeks.

When it comes to the little things that cost more in the long-term, we take care of it.

**WE SIMPLY  
GO THE  
EXTRA MILE**





# KEY PERSONNEL

## *meet the team*



### Lloyd Rogerson

General Manager. In-charge of operations and business growth. Having successfully delivered 2,000+ classroom solutions with some of the largest and complex new builds in the state. And in-charge of AV works of the two largest TAFEs in WA



### Tom Patton

Technical manager, and certified programmer. With 15+ years of project management and install experience. In charge of service contracts of some of the largest mining & government clients in WA.



### Gavin McDougall

Experienced account and service manager with 15+ years in the industry. Helping execute and design 100s of complex projects across the state. A rare amalgamation of technical skills & management.



### Stephen Charlwood

Highly experienced account manager across various industries. In-charge of education and SME clients. Successfully delivered complex AV fit-outs with special focus on conferencing.



### Dario Cafini

Worked nationally with 15+ years of experience in corporate & education fit outs. Having successfully delivered 100s of new build projects - in-house dedicated product trainer. Account Mgr of 100+ clients.



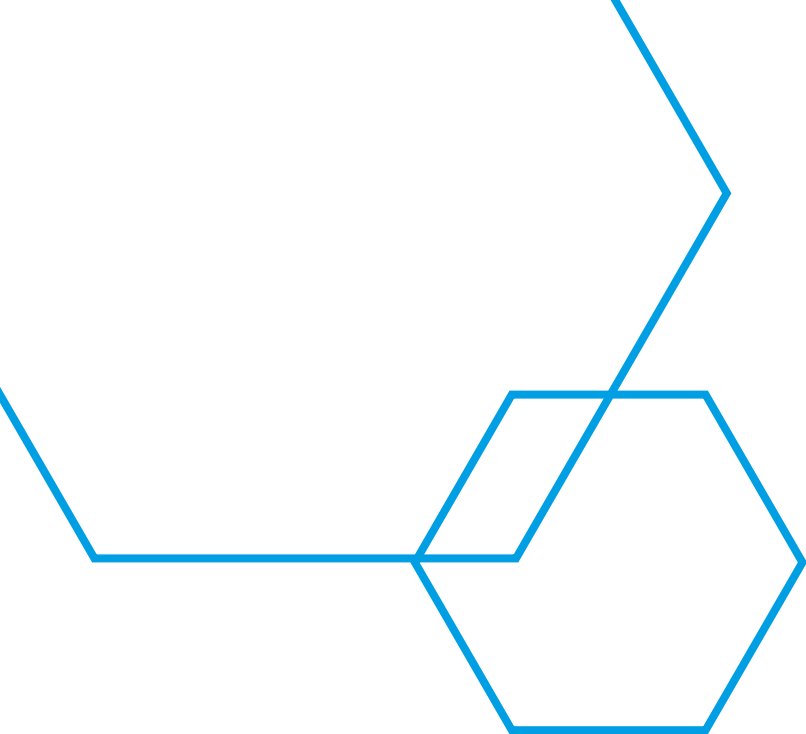
### Hayden Watt

International account management experience with 10+ years experience in audio-visual industry. Managing several \$M worth of projects across New Zealand with advanced design qualifications.

# WHERE ARE WE?

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*proudly WA owned & operated*



## WE'RE LOCAL

K2AV is local, based south of the river in **Canning Vale**, Western Australia. A WA-only provider. We can't just fall back on another state to bring in work if we forgo relationships locally. We don't play in the same space as the national providers who have complex systems, need to report to shareholders, and can afford to lose relationships to meet targets.

# SKILLS

*our qualifications and certifications*

6

## **POLYCOM**

Certified in Technical  
Training

4

## **CRESTRON/AMX**

Certified in Technical  
Training, Design &  
Programming

10

## **WHITE CARD**

Completed Training and  
Obtained White Card

2

## **ENGINEERING**

Qualified in Electrical  
Engineering & Computer  
Science

1

## **CTS**

Internationally Certified  
in Audio Visual

6

## **SPECIALISTS**

Certified or Specialising  
in Biamp & Comms



# TIMELINE

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## *our process and execution*

### CONTRACT APPROVAL

A formal approval of our proposal initiates the equipment ordering, assigning of resources, and a dedicated project manager for your project.

### JOB PREPARATION

With years of experience handling some of the most complex projects across the state - our team will commence all work that can be done off-site, which is a significant portion of each project, in order to minimize interruptions.

### COMMISSION & SIGN-OFF

Once you are 100% happy with the work undertaken, our team will issue an invoice and sign-off.

### EQUIPMENT ORDERED

The most common items are kept in stock to minimise your wait times. However you will receive an ETA as soon as the equipment order has been placed.

### ONSITE INSTALLATION

Over as condensed a period as possible, our team will execute all on-site work. With access to a system that details a clear scope of work this will ensure zero delays, zero variations, and as few complications as possible.

# TIER 1 DEALER

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*industry certifications & suppliers*



**biamp.**



**InFocus**



**commBOX**



**HITACHI**

**Panasonic**

**SONY**



**Grandview**

# CLIENTS

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*some of the 250+ organisations we've helped*



MinterEllison



# STANDARDS

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*quality control, environment & safety*

## ISO 9001:2008

Our quality control system is modelled on the above standard.



## ISO 14001:2004

Our environmental policy is modelled on the above standard.



## AS 4804-2001

We are operating under an OH&S system modelled on the above standard.



Our systems are in a continual state of development as we strive to further improve upon our delivery standards, professional processes, and procedures.